



TrillaMed

Medical Equipment • Medical Facility Products/ MRO • Pharma



CAPABILITY STATEMENT

COMPANY SNAPSHOT:

Service-Disabled Veteran-Owned Small Business (SDVOSB), CVE Verified

CAGE Code: 56FN2

DUNS: 82-812-6321

EIN: 37-1571672

FSS Med/Surg Schedule: #36F79720D0041

FSS Pharma Schedule: #V797D-70148

DAPA Med/Surg Contract: #SP0200-14-H-0017

DAPA Equipment: #SP0200-21-H-0014

GSA Advantage Multiple Award Schedule:

#GS-07F-077CA

CONUS/OCONUS Coverage

Full Prime Vendor Network Capabilities

DEA and State Pharma Licenses

System for Award Management (SAM):

Active & Current

NAICS CODES:

325412, 339112, 339113, 334510, 325412, 334516, 334517, 423450*, 423610, 423840, 532120, 621512, 811219

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OVERVIEW:

TrillaMed, LLC. is an industry-leading Service-Disabled Veteran-Owned Small Business (SDVOSB) that specializes in supplying high-quality medical material to the Department of Defense, the Department of Veterans Affairs, Indian Health Services, and other Government agencies. As an authorized distributor of more than 30 established, respected, and industry-leading OEMs, TrillaMed assists federal government agencies in obtaining needed health care products and services on a best-value basis.

Our firm is able to source products and services from several different OEM partners after careful consideration of the needed salient characteristics, required delivery date, price point, and other factors. TrillaMed adds significant value to procurement actions through its demonstrated program management, sales support, logistics, contract administration, and distribution expertise.

VALUE-ADDED APPROACH:

TrillaMed is committed to improving clinical outcomes for our nation's Veterans and military service personnel through world-class products, technology, and solutions – delivered by a laser-focused team, providing:

- ◆ Dedicated federal clinical sales staff with coverage of all DoD, VA, Indian Health Service, and other federal government healthcare facilities
- ◆ In-house federal government contracting team that is extensively experienced in the development, management, and implementation of FSS, VA/DLA HTME, DAPA, MSPV, GSA and prime vendor contract vehicles
- ◆ Experienced compliance review functions
- ◆ Capable proposal and quotes team that is widely experienced in the development of responses to federal RFPs/RFQs/RFIs supporting missions of high-complexity (i.e., ID/IQs, best-value initiatives, national/enterprise-wide standardizations, requirement-type contracts, etc.)
- ◆ Experienced customer care team that supports real-time order taking, quoting, pricing, delivery/logistics inquiries, and customer troubleshooting support
- ◆ Committed project management team that ensures seamless implementation and post-award support for every initiative, regardless of size
- ◆ National accounts team that provides strategic and focused support to manufacturers, ensuring enhanced responsiveness, optimal positioning, and best practices
- ◆ Marketing/branding support, go-to-market initiatives for existing and new technologies and solutions, and presence at healthcare engagements.
- ◆ Finance/accounting team ensures timely invoicing in accordance with contract requirements, sales tracings, and auditing confirming adherence and compliance to DCAA standards

OEM PARTNERS & PRODUCT LINES:

Aesculap, Inc	Surgical Instruments Sterile Container Systems Spinal Implants Surgical Instrument & Sterile Container Repairs Surgical Asset Management (SAM) Consulting	Magnolia Medical Technologies	Blood Culture Kits
Alliance Technologies	Mobile Imaging (MRI, PET, CT)	MCR Safety	Industrial (Nitrile) Gloves Medical Gloves Safety Glasses
Avadim Health	Theraworx Protect Theraworx Relief Combat One	Mölnlycke	Wound Care (“disposables”) Medical Garments
Avante	Autopsy Equipment	Nox Medical	Sleep Monitoring Equipment
Cooper-Atkins / Emerson	Temperature Monitoring Environmental Monitoring Real-Time Locating Systems (RTLs)	Odulair	Clean Room Mobile Pharmacy
DMS Health	Mobile Imaging (MRI, PET, CT, Cath Lab)	Omicell	Pharmacy Dispensing Machines Pharmacy Management Software Radiopharmaceuticals
GE Healthcare	Diagnostic Cardiology Cath Lab Ultrasound Patient Monitoring Anesthesia Delivery Maternal & Infant Care Laboratory Equipment Imaging IT/Networking	Palmetto Isotopes	PET Radiopharmaceuticals
Getinge	Steam Sterilizers Autoclaves Washer-Disinfectors Cart Washers	PETNET Solutions	PET Radiopharmaceuticals
Grainger	Maintenance, Repair, and Operations (MRO)	Preventice Solutions	Ambulatory Cardiac Event Monitoring Cardiac Holter Monitoring Cardiac Telemetry
Handicare Group (formerly Prism Medical)	Patient Lift / Motorized Track Systems Stair Lift Safe Patient Handling	RapidAI	Neuroimaging Stroke Software
Jubilant Radiopharma	Radiopharmaceuticals	Stryker	Endoscopy Beds/Furniture Therapy Equipment Communications Surgical Instruments Surgical Equipment Surgical Lights/Booms
		Superior Optical	Prescription Eyewear Contact Lenses/Eyeglasses Ophthalmology /Optometry Services Speech Pathology / Swallow Recording
		TIMS Medical	Laboratory Refrigerators/Freezers Laboratory Equipment Blood Testing Kits Blood-Draw Chairs Testing Re-Agents
		Thermo Fisher Scientific	Respiratory Equipment Pulmonary Function Testing (PFT)
		Vyaire Medical	

We also have established relationships with the following OEMs. Please inquire to learn more about their great products.

GelPro, Germfree, Green Earth Medical Solutions (GEMS), Modular Services Company, Physio Control, Ergo RX, TissueSeal, and Kinetec