



# TrillaMed

Medical Equipment • Medical Facility Products/ MRO • Pharma



## CAPABILITY STATEMENT

### COMPANY SNAPSHOT:

Service-Disabled Veteran-Owned Small Business (SDVOSB), CVE Verified

**CAGE Code:** 56FN2

**SAM UEI:** GW9FLBWB5625

**DUNS:** 82-812-6321

**EIN:** 37-1571672

**FSS Med/Surg Schedule:** #36F79720D0041

**FSS Pharma Schedule:** #36F79722D0121

**DAPA Med/Surg Contract:** #SP0200-14-H-0017

**DAPA Equipment:** #SP0200-21-H-0014

**GSA Advantage Multiple Award Schedule:**

#GS-07F-077CA

**ECAT:** # SPE2D1-21-D-7004

**PMCE:** #SPE2D1-21-D-0008

**MSPV BPA Contract:** #36C24122A0058

CONUS/OCONUS Coverage

Full Prime Vendor Network Capabilities

DEA and State Pharma Licenses

System for Award Management (SAM):

Active & Current

### NAICS CODES:

334510\*, 315990, 325411, 325412, 325611,

325998, 333415, 334516, 334517, 334519,

335999, 339112, 339113, 339114

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### OVERVIEW:

TrillaMed, LLC. is an industry-leading Service-Disabled Veteran-Owned Small Business (SDVOSB) that specializes in supplying high-quality medical material to the Department of Defense, the Department of Veterans Affairs, Indian Health Services, and other Government agencies. As an authorized distributor of more than 30 established, respected, and industry-leading OEMs, TrillaMed assists federal government agencies in obtaining needed health care products and services on a best-value basis.

Our firm is able to source products and services from several different OEM partners after careful consideration of the needed salient characteristics, required delivery date, price point, and other factors. TrillaMed adds significant value to procurement actions through its demonstrated program management, sales support, logistics, contract administration, and distribution expertise.

### VALUE-ADDED APPROACH:

TrillaMed is committed to improving clinical outcomes for our nation's Veterans and military service personnel through world-class products, technology, and solutions – delivered by a laser-focused team, providing:

- ◆ Dedicated federal clinical sales staff with coverage of all DoD, VA, Indian Health Service, and other federal government healthcare facilities
- ◆ In-house federal government contracting team that is extensively experienced in the development, management, and implementation of FSS, VA/DLA HTME, DAPA, MSPV, GSA, E-cat, and prime vendor contract vehicles
- ◆ Experienced compliance review functions
- ◆ Capable proposal and quotes team that is widely experienced in the development of responses to federal RFPs/RFQs/RFIs supporting missions of high-complexity (i.e., ID/IQs, best-value initiatives, national/enterprise-wide standardizations, requirement-type contracts, etc.)
- ◆ Experienced customer care team that supports real-time order taking, quoting, pricing, delivery/logistics inquiries, and customer troubleshooting support
- ◆ Committed project management team that ensures seamless implementation and post-award support for every initiative, regardless of size
- ◆ National accounts team that provides strategic and focused support to manufacturers, ensuring enhanced responsiveness, optimal positioning, and best practices
- ◆ Marketing/branding support, go-to-market initiatives for existing and new technologies and solutions, and presence at healthcare engagements.
- ◆ Finance/accounting team ensures timely invoicing in accordance with contract requirements, sales tracings, and auditing confirming adherence and compliance to DCAA standards



## OEM PARTNERS & PRODUCT LINES:

|  |   |                                      |   |
|--|---|--------------------------------------|---|
| <b>Advanced Sterilization Products (ASP)</b> | Low Temperature Sterilization Systems & Consumables   | <b>Jaeger Medical</b>                | Respiratory Equipment<br>Pulmonary Function Testing (PFT)   |
| <b>Aerin Medical</b>                         | Non-Invasive Radiofrequency (RF) ENT Technology   | <b>MCR Safety</b>                    | US-Made Butyl Chemical-Resistant Gloves<br>Industrial (Nitrile) Gloves<br>Safety Glasses  |
| <b>Aesculap, Inc</b>                         | Surgical Instruments<br>Sterile Container Systems<br>Spinal Implants<br>Surgical Instrument & Sterile Container Repairs<br>Surgical Asset Management (SAM) Consulting | <b>Mölnlycke</b>                     | Wound Care (“disposables”)<br>Medical Garments  |
| <b>American Nitrile</b>                      | USA-made Nitrile Gloves   | <b>Nanosonics</b>                    | Ultrasound Probe Disinfection Equipment   |
| <b>Avadim Health</b>                         | Theraworx Protect<br>Theraworx Relief<br>Combat One   | <b>Nox Medical</b>                   | Sleep Monitoring Equipment  |
| <b>Avante</b>                                | Autopsy Equipment   | <b>Omnicell</b>                      | Automated Medication Dispensing Cabinets<br>Pharmacy Management Software  |
| <b>Beyond Air</b>                            | Nitric Oxide Generation   | <b>Palmetto Isotopes</b>             | Radiopharmaceuticals  |
| <b>Canon</b>                                 | Computed Tomography (CT) Scanners   | <b>PETNET Solutions</b>              | PET Radiopharmaceuticals  |
| <b>Carrot Medical</b>                        | Wireless Communication Headsets, Displays, and Software   | <b>Pharmacy Technology Solutions</b> | Pill Counting Systems   |
| <b>Cenorin</b>                               | Medical Device Dryers   | <b>Probo Medical</b>                 | Surgical Scope Repair   |
| <b>Cooper-Atkins</b>                         | Temperature Monitoring<br>Environmental Monitoring<br>Real-Time Locating Systems (RTLS)   | <b>Senzime</b>                       | Respiratory Volume Monitors<br>Neuromuscular Transmission Monitors  |
| <b>GE HealthCare</b>                         | Diagnostic Cardiology<br>Cath Lab<br>Ultrasound<br>Patient Monitoring<br>Anesthesia Delivery<br>Imaging<br>IT/Networking  | <b>Stryker</b>                       | Endoscopy<br>Beds/Furniture<br>Therapy Equipment<br>Communications<br>Surgical Instruments<br>Surgical Equipment<br>Surgical Lights/Booms |
| <b>Getinge</b>                               | Steam Sterilizers<br>Autoclaves<br>Washer-Disinfectors<br>Cart Washers  | <b>Thermo Fisher Scientific</b>      | Laboratory Refrigerators/Freezers<br>Laboratory Equipment<br>Blood Testing Kits<br>Blood-Draw Chairs<br>Testing Re-Agents                 |
| <b>Grainger</b>                              | Maintenance, Repair, and Operations (MRO)   | <b>TIMS Medical</b>                  | Speech Pathology / Swallow Recording  |
|  |   | <b>TMG Healthcare Technologies</b>   | Rapid UVC Decontamination Systems   |
|  |   | <b>Waya Health</b>                   | Virtual reality (VR) and extended reality (XR) solutions for healthcare   |