



TrillaMed



CAPABILITY STATEMENT

COMPANY SNAPSHOT:

Verified small business with established eligibility to support federal contracting requirements.

CAGE Code: 56FN2

SAM UEI: GW9FLBWB5625

DUNS: 82-812-6321

EIN: 37-1571672

FSS Med/Surg Schedule: #36F79720D0041

FSS Pharma Schedule: #36F79722D0121

DAPA Med/Surg: #SP0200-14-H- 0017

DAPA Equipment: #SP0200-21-H-0014

ECAT: #SPE2D1-21-D-7004

PMCE: #SPE2D1-21-D-0008

MSPV BPA Contract: #36C24122A0058

ISO 9001:2015 Certified

Cybersecurity Maturity Model Certification

CONUS/OCONUS Coverage

Full Prime Vendor Network Capabilities

DEA and State Pharma Licenses

System for Award Management (SAM):

Active & Current

NAICS CODES:

334510*, 315990, 325411, 325412, 325611,
325998, 333415, 334516, 334517, 334519,
335999, 339112, 339113, 339114

CONTACT:

Phone: 248 .433 .0592

Email: sales@TrillaMed.com

TrillaMed.com

20300 W 12 Mile Rd, Suite 103

Southfield, MI 48076

OVERVIEW:

TrillaMed, LLC is an industry-leading medical distribution company specializing in the supply of high-quality medical materials to the Department of Defense, the Department of Veterans Affairs, Indian Health Service, and other federal government agencies. As an authorized distributor for more than 30 established and respected original equipment manufacturers (OEMs), TrillaMed supports federal agencies in obtaining essential healthcare products and services on a best-value basis.

Our firm is able to source products and services from several different OEM partners after careful consideration of the needed salient characteristics, required delivery date, price point, and other factors. TrillaMed adds significant value to procurement actions through its demonstrated program management, sales support, logistics, contract administration, and distribution expertise.

VALUE-ADDED APPROACH:

TrillaMed is committed to improving clinical outcomes for our nation's Veterans and military service personnel through world-class products, technology, and solutions – delivered by a laser-focused team, providing:

- ◆ Dedicated federal clinical sales staff with coverage of all DoD, VA, Indian Health Service, and other federal government healthcare facilities
- ◆ In-house federal government contracting team that is extensively experienced in the development, management, and implementation of FSS, VA/DLA HTME, DAPA, MSPV, E-cat, and prime vendor contract vehicles
- ◆ Experienced compliance review functions
- ◆ Capable proposal and quotes team that is widely experienced in the development of responses to federal RFPs/RFQs/RFIs supporting missions of high-complexity (i.e., ID/IQs, best-value initiatives, national/enterprise-wide standardizations, requirement-type contracts, etc.)
- ◆ Experienced customer care team that supports real-time order taking, quoting, pricing, delivery/logistics inquiries, and customer troubleshooting support
- ◆ Committed project management team that ensures seamless implementation and post-award support for every initiative, regardless of size
- ◆ National accounts team that provides strategic and focused support to manufacturers, ensuring enhanced responsiveness, optimal positioning, and best practices
- ◆ Marketing/branding support, go-to-market initiatives for existing and new technologies and solutions, and presence at healthcare engagements
- ◆ Finance/accounting team ensures timely invoicing in accordance with contract requirements, sales tracings, and auditing confirming adherence and compliance to DCAA standards



TrillaMed



OEM PARTNERS & PRODUCT LINES:

Advanced Sterilization Products (ASP)	Low Temperature Sterilization Systems & Consumables	Jaeger Medical	Respiratory Equipment Pulmonary Function Testing (PFT)
Aerin Medical	Non-Invasive Radiofrequency (RF) ENT Technology	MCR Safety	US-Made Butyl Chemical-Resistant Gloves Industrial (Nitrile) Gloves Safety Glasses
Aesculap, Inc	Surgical Instruments Sterile Container Systems Spinal Implants Surgical Instrument & Sterile Container Repairs Surgical Asset Management (SAM) Consulting	Mölnlycke	Wound Care ("disposables") Medical Garments
American Nitrile	USA-made Nitrile Gloves	Nanosonics	Ultrasound Probe Disinfection Equipment
Avadim Health	Theraworx Protect Theraworx Relief	Nox Medical	Sleep Monitoring Equipment
Avante	Autopsy Equipment	Nufabrx	Pain Relieving Apparel
Beyond Air	Nitric Oxide Generation	Omnicell	Automated Medication Dispensing Cabinets Pharmacy Management Software
Canon	Computed Tomography (CT) Scanners	PETNET Solutions	PET Radiopharmaceuticals
Carrot Medical	Wireless Communication Headsets, Displays, and Software	Pharmacy Technology Solutions	Pill Counting Systems
Cenorin	Medical Device Dryers	Probo Medical	Surgical Scope Repair
Ceribell	Seizure Detection	Profound Medical	MRI-Guided Ultrasound Ablation
Gastro Concepts	Manual Control of Air Leakage during Endoscopy	Senzime	Respiratory Volume Monitors Neuromuscular Transmission Monitors
GE HealthCare	Diagnostic Cardiology Cath Lab Ultrasound Patient Monitoring Anesthesia Delivery Imaging IT/Networking	Stryker	Endoscopy Beds/Furniture Therapy Equipment Communications Surgical Instruments Surgical Equipment Surgical Lights/Booms
Getinge	Steam Sterilizers Autoclaves Washer-Disinfectors Cart Washers	Thermo Fisher Scientific	Laboratory Refrigerators/Freezers Laboratory Equipment Blood Testing Kits Blood-Draw Chairs Testing Re-Agents
Grainger	Maintenance, Repair, and Operations (MRO)	TIMS Medical	Speech Pathology / Swallow Recording
Harloff	Medication Carts Acute Care Carts Specialty Carts Medical Storage Solutions G.I. / Endoscopy & Scope Cabinets Phlebotomy & IV Start Carts Wood-Style Medical Carts Cart Accessories	Waya Health	Virtual Reality (VR) and Extended Reality (XR) Solutions for Healthcare
		Zoll	Infusion Pumps BellaVista Ventilators